

From: Lisa Hulse

Sent: Thursday, February 28, 2008 1:51 AM

To: Western Division - Region 1 EDs; Western Division - Region 1 RCDs; Western Division - Region 1 CRDs

Cc: Corlis Tillman; Melissa Malek; Catherine Ratelle

Subject: March Move-out Analysis

	Move-outs			
	Q3	Q4	Jan	Q1 Average Per Month
Western Division- Reg 1				
Austin Gardens Alz SCC	2.2	2.2	0.5	0.5
Emerald Hills	2.0	3.0	6.0	6.0
Fulton Villa	3.5	4.0	3.5	3.5
Loyalton Folsom	3.2	5.5	6.0	6.0
Loyalton of Rancho Solano	5.0	6.3	5.0	5.0
Roseville Gardens	1.2	1.3	0.5	0.5
Villa del Rey	2.3	4.0	4.0	4.0
Westwind Gardens	3.7	2.3	8.0	8.0
Gardens at Citrus Heights	4.0	5.3	9.0	9.0
	27.0	34.0	42.5	42.5
avg/comm	3	3.7	4.7	4.7

To attain the goal of ≤ 3.5 move-outs/community, it is time to analyze our move-outs for March. Please **meet as a team** review your March move-outs. Click on your community tab at the bottom of the attached spreadsheet and enter your move-out data for the upcoming March move-outs. Return the completed spreadsheet to Corlis & me by Friday, 2/29.

